

Corporate Fact Sheet



About Hexaware

Hexaware Technologies is a leading global provider of IT & BPO services and consulting. Founded in 1990, the company has grown to over 6500 employees worldwide, its driving philosophy of "YOUR SUCCESS IS OUR FOCUS" helping clients achieve competitive advantage by combining their IT staff with offshore resources and co-developing innovative IT capabilities. Having achieved the rare distinction of SEI CMMI Level 5, ISO 9001 and SAS 70 Type I certifications, the company's core expertise spans development support, integration, implementation and testing services across all major enterprise software systems such as PeopleSoft, Oracle, SAP and Microsoft. With development centers and sales offices throughout the world, Hexaware is headquartered in Mumbai, India and has regional headquarters in New Jersey, London and Singapore.

Our Focus Areas

- Banking, Financial Services & Insurance
- Travel, Transportation, Hospitality & Logistics
- Enterprise Resource Planning
- Quality Assurance and Testing Services (QATS)
- Enterprise Risk Management
- Business Intelligence & Analytics
- Healthcare & Lifesciences
- Human Resource Information Technology / HR Outsourcing
- Business Process Outsourcing

Offerings

Consulting

- Enterprise Architecture Consulting
- Process Consulting
- Portfolio Analysis
- Business Process Modeling

IT Services

- Application Development & Re-engineering
- Enterprise Applications
- Product Development & Maintenance
- Testing
- Infrastructure Management

BPO

- HR Outsourcing
- Finance & Accounting Outsourcing

Highlights

- Hexaware is an SEI CMMI - Level 5 company
- Ranked amongst the Top 20 Best IT employers in India by DQ-IDC for five years in a row
- Ranked as the 18th largest software exporter by NASSCOM (2008-2009)
- Ranked among Leaders category for "The 2009 Global Outsourcing 100" by the International Association of Outsourcing Professionals (IAOP)
- 174 active clients
- Customers include 8 of the top 20 companies in the Aviation Sector
- Rated amongst the Top 25 for Excellence in Corporate Governance by Institute of Company Secretaries of India (ICSI*) for 3 years in a row
- Rated as one of the Top 10 growing Companies for software support services in the US amongst the Top 50 by Gartner. Hexaware was positioned by Gartner in the niche players quadrant for 'Magic Quadrant (Published: 4 February 2009) for ERP Service Providers, North America' report'
- Hexaware was mentioned in the Global Services 100 - 2009 list. This list represents companies who have the maturity and capability to lead the next wave of services globalization. Hexaware was also listed as one of the top 100 innovative service providers of the year 2009

[Proprietary and Confidential] * The Institute of Company Secretaries of India (ICSI) is an apex body of company secretaries – a statutory entity set-up under an Act of the Indian Parliament.

Key Figures

2010 Revenue \$ 231.2 mn

Stock Exchange Listing

- BSE – HEXT.BO
- NSE - HEXT.NS
- LSE – APHD LI

Global Work Force

Over 6500

Year Of Incorporation

1990

Global Delivery Centers

- **North America**
New Jersey
- **Mexico**
Saltio
- **India**
Mumbai, Chennai, Bangalore, Pune & Nagpur

Group Companies

- FocusFrame
- Risk Tech
- Caliber Point Business Solutions

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Leadership Team

Atul Nishar
Founder & Chairman

Deependra Chumble
Chief People Officer

N Nataraj
Chief Information Officer

Rajiv Pant
President - North America
Operations

R U Srinivas
CEO, Caliber Point

Anand Moorthy
Senior Vice President &
Global Head - Quality Assurance
and Testing Services

Ramanan Seshadri
Senior Vice President &
Head - Europe Operations

P R Chandrasekar
CEO & Vice Chairman

Mr. Shankar Vemban
Executive Vice President &
Global Head - BFSI Vertical

Moorthi Chokkanathan
Executive Vice President &
Global Head - Enterprise Solutions

Prateek Aggarwal
Chief Financial Officer

Ramanan R V
President - Global Delivery &
Chief Software Architect

Yogen Shah
President, APAC, India
and Middle East

Madhu Kumar
Sr. Vice President &
Global Head, Travel and Transportation



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Certifications

- **CMMI – 5** by Software Engineering Institute, Carnegie Mellon
- **ISO 9001-2000 Tick IT**, awarded by Det Norske Veritas for Analysis, Design, Construction, Testing, Delivery and Maintenance of Commercial Application Software
- **ISO/IEC 27001:2005** awarded by Det Norske Veritas for provision of IT solutions, services and consulting
- **PCI DSS 1.2** (Payment Card Industry Data Security Standard) certified

Revenue Break-up

% by Verticals	Q1 FY 10	Q2 FY 10	Q3 FY 10	Q4 FY 10
BFSI	40.8	36.5	35.5	36.5
Travel & Transportation	20.0	21.7	24.7	23.6
Emerging Verticals & Others (Healthcare, Manufacturing, Energy, Utility)	39.2	41.8	39.8	39.9

% by Geo	Q1 FY 10	Q2 FY 10	Q3 FY 10	Q4 FY 10
Americas	68.7	65.7	67.0	69.9
Europe	25.4	28.9	27.7	24.4
RoW	5.9	5.4	5.3	5.7

[Proprietary and Confidential]